



# Surjer Hashi Network

A healthcare social enterprise

হাসি মুখে সেবা



# About SHN

Surjer Hashi Network (SHN) has been operating a large number of clinics all over the country providing health and family planning services primarily to the poor and the ultra-poor people. Funded by USAID since 1997, the clinics continued to serve the poor for about two decades under several NGOs. The clinics were later consolidated and registered as Surjer Hashi Network (SHN) in 2018 as a not-for-profit entity with a mission to provide quality and affordable health service to all Bangladeshis having mother and child health care in its focus.

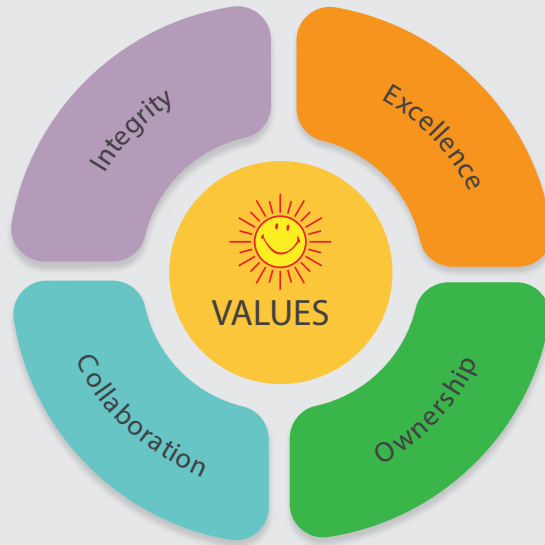
When SHN started its journey as a social enterprise, registered under the Companies Act 1994, it inherited 369 clinics from the USAID supported NGO Health Service Delivery Project. Most of those clinics were established in locations where health services at that time were inadequate, characterized by lack of public as well as private healthcare providers. Over the decades, GoB service expansion and other NGO initiatives eventually necessitated the need for an optimization exercise by SHN, with the support of the Advancing Universal Health Coverage (AUHC) project of USAID. The exercise identified 134 clinics that could potentially help SHN to become financially sustainable in the future.

SHN currently operates 134 clinics with an explicit mandate of achieving a double bottom line i.e. health impact by providing quality health services to the low-middle income group and meeting financial sustainability goals. To meet the growing demand for quality health care service among the urban poor, SHN has strategically realigned its focus to more of the low to middle income urban/peri urban population.



# Our Mission

Provide high quality, customer oriented  
and affordable healthcare to all



# Vision

Grow into a fully sustainable healthcare social  
enterprise dedicated to better human lives



Provide Health Impact



Create Financial Sustainability

# SHN Services



## Advanced/Basic Clinic

- Pregnancy care (ANC, PNC)
- Delivery services (NVD, C-Section)
- Family Planning (Short term & Long term)
- Child Health (IMCI, ARI, Immunization, etc.)
- Adolescent Health
- Reproductive Health
- NCD (Hypertension, Diabetes, etc.)
- Doctor Consultation & Counseling
- Drug Dispensaries
- Lab & Imaging Services (Blood test  
USG, ECG, X-Ray, etc.)



## Satellite Clinic

- Family Planning
- Pregnancy care (Regular checkup)
- Adolescent Health
- Immunization
- NCD (Monitoring and Management)



## Health Impact 2020

### Service Statistics



MCH  
4,915,250



LCC  
2,295,248



EPI  
848,171



Teleconsultation  
31,219

### Clinic Operations

In-patient/emergency services

134 Clinics

Basic

Basic with NVD

Advanced

81

15

38

Expanded program  
on immunization service

123 Clinics

Basic

Basic with NVD

Advanced

72

13

38

### Service Statistics

Safe Delivery  
24,512



Normal Delivery  
14,120



C-Section  
9,679



Home Delivery  
713



# Partnership Opportunities

SHN's aim is to reduce donor dependency by increasing internal revenue generation. As part of the strategy, SHN is seeking private sector partnership opportunities in a number of areas highlighted below:

- Subsidy for the poor / third party payer
- Infrastructure development  
(Clinic renovation & upgradation)
- Lab & imaging equipment (ECG, X-ray, USG)
- Support for expansion of services i.e  
Dental care, Eye care, others
- New Business Development such as model pharmacies  
and others for-profit endeavors to provide subsidized  
services for the poor
- Sponsorship of special awareness campaigns/events

## Partnership queries

### Roseta Haque

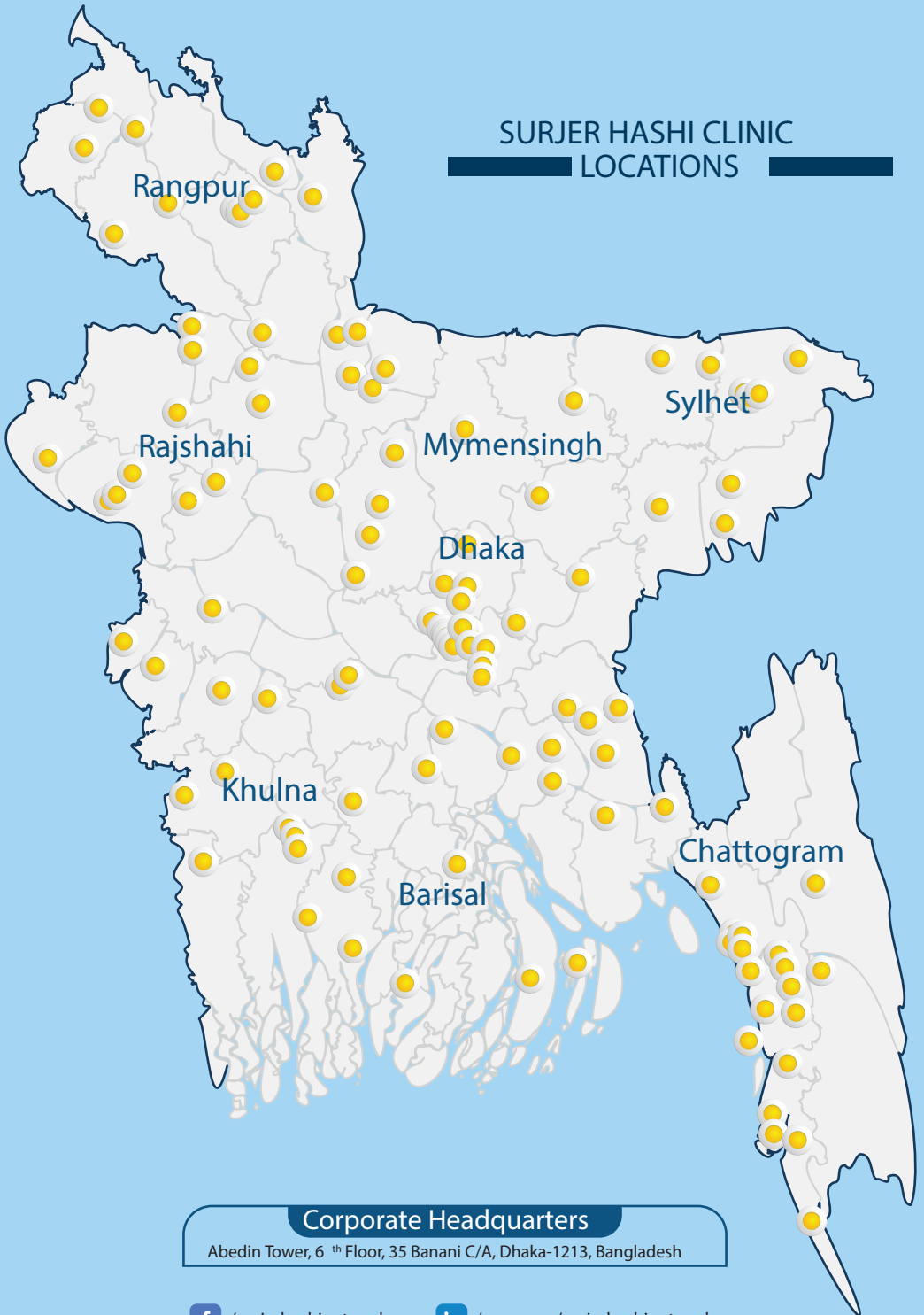
Chief of Marketing & Program Strategy  
Surjer Hashi Network (SHN)  
Email: [roseta.haque@shnnetwork.org](mailto:roseta.haque@shnnetwork.org)

+88 02 222274620  
[www.shnnetwork.org](http://www.shnnetwork.org)

## Boa rd of Di rectors


- Mr. Muhammed Ali  
Chairman, SHN and  
Former Secretary to the GoB
- Mr. Mainuddin M. Reza  
Chief Technical Advisor,  
Planning Wing, MOHFW and  
Former Secretary to the GoB
- Dr. Mihir Kanti Majumder  
Chairman, Palli Sanchay Bank  
and Former Secretary to the GoB
- Mr. A. K. M. Aftabul Islam  
Chairman  
IOE (Bangladesh) Limited
- Prof. Syed Abdul Hamid  
Professor and Director  
Institute of Health Economics  
University of Dhaka
- Mrs. Rupali Haque Chowdhury  
Managing Director, Berger Paints  
Bangladesh Ltd.
- Mr. Abbas Uddin Bhuiya  
Former Deputy Executive Director  
icddr,b.
- Prof. Rubina Hamid  
Professor  
Department of Management  
Studies University of Dhaka
- Dr. Abu Jamil Faisal  
Senior Technical Director  
Challenge TB


## SURJER HASHI CLINIC LOCATIONS



### Corporate Headquarters

Abedin Tower, 6<sup>th</sup> Floor, 35 Banani C/A, Dhaka-1213, Bangladesh

 /surjerhashinetwork

 /company/surjerhashinetwork

 [www.shnnetwork.org](http://www.shnnetwork.org)